

## WHY SHOULD I PASS ON COLLEGE?

First of all, college is not for everyone. Some students just don't thrive in the semi-independent, academic environment. Instead, they may get more satisfaction from working with their hands and solving problems. Not everyone is destined to be a doctor or a rocket scientist. Someone has to maintain the elevators, do the plumbing, electrical work, or fix and maintain HVAC systems.

Economically, it doesn't make sense to spend \$100,000 *plus* for an Art History degree that won't allow you to find work after you graduate. Doesn't it make better sense to spend one-fifth of that amount to train to be an HVACR technician in a field where there is tons of work?

That's where Career Colleges come in. You don't need to spend a ton of money and sit in boring lecture halls listening to an assistant professor drone on about King Henry VIII. Better to sit in on interactive, hands-on classes where you put to work what you just learned in the classroom.

Career Colleges provide you with the training you need at a reasonable price and help you to find that dream job you've been looking for. According to the Massachusetts Association of Private Career Schools, (MAPCS) the 200 Private Post-Secondary schools in Massachusetts:

*...contribute to the training of employees with the skills to meet employer demands. Post secondary private career schools produce employees with market specific skills in high demand fields including allied health care, business administration, computer technology, cosmetology, culinary, dental, electronics, legal administration, massage therapy, medical billing & coding, pharmacy, photography and many more.*

*The training at private career schools is generally completed in a short period of time, is affordable and leads to rewarding careers. For many of our students the private career school offers a valuable alternative to the financial burden imposed by two and four-year colleges. Moreover, private career schools have excellent retention*

*and completion rates and offer students access to education and training not always available at traditional colleges.<sup>1</sup>*

Career College training is smart and affordable. For more information, go to the MAPCS website at: [www.mapcs.org](http://www.mapcs.org)

If you choose Bay State as your training provider, you can choose from a variety of solid career choice options. In our Major Appliance/Basic Electricity course, you'll learn about electricity as it's applied to major appliances using a course-supplied multi-meter and the latest multi-media teaching/learning equipment. You'll learn how to read a wiring diagram/schematic and use it to diagnose electrical problems. You will work with real washers, gas and electric dryers, dishwashers, microwave ovens, compactors, disposals and gas and electric ranges to diagnose and repair problems.

Bay State's Domestic Refrigeration/Air Conditioning course covers the basics of refrigeration theory in terms of home refrigerators and air conditioners, freezers and de-humidifiers. You will learn about all the major components in refrigeration products and how to diagnose problems using schematic diagrams and course-supplied compound gauges. In addition we will prepare you for EPA 608 (commonly known as Freon Recovery) and PSA on-site testing and certification.

Commercial HVACR will immerse you in the basics of larger refrigeration and cooling units, ductless split systems, electronic controls, ice machines, heat pump systems, and more. You will sharpen your skills from Domestic Refrigeration to diagnose and repair larger refrigeration systems using diagrams, gauges, recovery equipment and brazing skills. This program also provides you with 100 hours of Massachusetts Refrigeration Code and 150 hours of Massachusetts Electrical Codes.

According to Yahoo! Education, HVAC Technician is one of the top 8 High-Demand jobs that require little schooling:

<sup>1</sup> Profile of Private Post Secondary Career Schools and Colleges in Massachusetts published by the Massachusetts Association of Private Career Schools

*This is a job where skills and experience tend to be valued over higher education. According to Stephen Yurek, president of the Air-conditioning, Heating and Refrigeration Institute, and CEO and chairman of the HVACR Workforce Development Foundation, HVAC careers "are supported by a range of education levels, from high school or technical school, to graduate school. It is truly an industry that offers vast potential."*

*The Department tells us that employers generally prefer applicants who have either completed an apprenticeship, or have postsecondary education such as a certificate or associate's degree program in heating, air conditioning, and refrigeration. (emphasis added)<sup>2</sup>*

In our Electronics Technician program, you'll be able to work with circuits, transistors, and computer and networking components as well as other Electronic devices in order to prepare you for a wide variety of jobs related to Electronics. You'll also be prepped to take the Industry Standard IS CET Certification test to be industry certified.

Your Bay State Tech training will teach you how to go from having a job to having a career. We can teach you to have a productive and rewarding life working as a technician in the Electronics, Major Appliance, or HVACR field. And, again, the best part is that there is **NO PRIOR EXPERIENCE REQUIRED!**

Day and evening classes start in January, so now is the time to do the research and prep work to set your new career path. Call our Admissions Office at 888-828-3434 today to arrange a visit to our Canton campus. When you visit, you'll be able to:

- Meet with an Admissions Representative and tour the school
- Learn about the available career paths and courses
- Sit in on a live class when classes are in session
- Speak with actual students
- Visit Student Services to see how we help our students start their new careers

<sup>2</sup> Yahoo! Education: [http://education.yahoo.net/articles/in\\_demand\\_jobs\\_little\\_school\\_required.htm?kid=10215](http://education.yahoo.net/articles/in_demand_jobs_little_school_required.htm?kid=10215)

- Stop by Financial Aid to see if Federal Student Aid is the way for you to go.
- Get all your questions answered.

Call Bay State at 888-828-3434 to make that first step. Ask for a brochure, and schedule a time to come to the school this week.

Bay State School of Technology is licensed by the Commonwealth of Massachusetts, and accredited by the Accrediting Commission of Career Schools and Colleges, and is approved for Veteran's Training by the Veteran's Administration.

For more information on our courses, please visit our website at:

<http://www.baystatetech.org>

or call us at 888-828-3434 for more information today.

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