

## SUCCEED BY GETTING YOUR HANDS DIRTY

How did you learn to walk? By walking. How did you learn to drive? By driving. So how are you going to learn to be the most effective and technologically savvy technician? By getting your hands dirty.

Reading and studying are two components of the learning process. Textbooks and manuals are like the building blocks we use to build our knowledge, understanding and first impressions. But the hands-on part is where we develop our skill set, where we get our hands dirty, and where we hone our expertise.

This “*get your hands dirty*” teaching method has been a foundation of Bay State School of Technology’s mission since its founding in 1982. From the Electronics Technician Course and Appliance Repair to HVAC and Heating & Air Conditioning Courses, Bay State’s entire course offerings revolve around the notion that digging in and getting experience is the mortar that seals together the building blocks of the learning process. Led by industry professionals who bring real-life experience into the classroom, students are forced to think outside-the-box to create workable solutions to a range of problems and malfunctions. Bay State Tech students work on real world equipment and issues to prepare themselves for their first entry level positions. This hands-on training in school will propel you into a successful career.

The future belongs to those still willing to get their hands dirty. Is that you?

Bay State School of Technology offers a variety of programs that lead to new careers. In our Major Appliance/Basic Electricity course, you’ll learn about electricity as it’s applied to major appliances using a course-supplied multi-meter and the latest multi-media teaching/learning equipment. You’ll learn how to read a wiring diagram/schematic and use it to diagnose electrical problems. You will work with real washers, gas and electric dryers, dishwashers, microwave ovens, compactors, disposals and gas and electric ranges to diagnose and repair problems.

Bay State’s Domestic Refrigeration/Air Conditioning course covers the basics of refrigeration theory in terms of home refrigerators and air conditioners, freezers and de-humidifiers. You will learn about all the major components in refrigeration

products and how to diagnose problems using schematic diagrams and course-supplied compound gauges. In addition we will prepare you for EPA 608 (commonly known as Freon Recovery) and PSA on-site testing and certification.

Commercial HVACR will immerse you in the basics of larger refrigeration and cooling units, ductless split systems, electronic controls, ice machines, heat pump systems, and more. You will sharpen your skills from Domestic Refrigeration to diagnose and repair larger refrigeration systems using diagrams, gauges, recovery equipment and brazing skills. This program also provides you with 100 hours of Massachusetts Refrigeration Code and 150 hours of Massachusetts Electrical Codes.

According to Yahoo! Education, HVAC Technician is one of the top 8 High-Demand jobs that require little schooling:

*This is a job where skills and experience tend to be valued over higher education. According to Stephen Yurek, president of the Air-conditioning, Heating and Refrigeration Institute, and CEO and chairman of the HVACR Workforce Development Foundation, HVAC careers "are supported by a range of education levels, from high school or technical school, to graduate school. It is truly an industry that offers vast potential."*

*The Department tells us that employers generally prefer applicants who have either completed an apprenticeship, or have postsecondary education such as a certificate or associate's degree program in heating, air conditioning, and refrigeration. (emphasis added) <sup>1</sup>*

In our Electronics Technician program, you'll be able to work with circuits, transistors, and computer and networking components as well as other Electronic devices in order to prepare you for a wide variety of jobs related to Electronics. You'll also be prepped to take the Industry Standard ISCET Certification test to be industry certified.

Your Bay State Tech training will teach you how to go from having a job to having a career. We can teach you to have a productive and rewarding life working as a technician in the Electronics, Major Appliance, or HVACR field. And, again, the best part is that there is **NO PRIOR EXPERIENCE REQUIRED!**

<sup>1</sup> Yahoo! Education: [http://education.yahoo.net/articles/in\\_demand\\_jobs\\_little\\_school\\_required.htm?kid=10215](http://education.yahoo.net/articles/in_demand_jobs_little_school_required.htm?kid=10215)

Day classes are forming now. Call today to arrange a visit to our Canton campus. You'll be able to:

- Meet with an Admissions Representative and tour the school
- Learn about the available career paths and courses
- Sit in on a live class when classes are in session
- Speak with actual students
- Visit Student Services to see how we help our students start their new careers, Stop by Financial Aid to see if Federal Student Aid is the way for you to go.
- Get all your questions answered.

Call Bay State at 888-828-3434 to make that first step. Ask for a brochure, and schedule a time to come to the school this week.

Bay State School of Technology is licensed by the Commonwealth of Massachusetts, and accredited by the Accrediting Commission of Career Schools and Colleges, and is approved for Veteran's Training by the Veteran's Administration.

For more information on our courses, please visit our website at:

<http://www.baystatetech.org>

Or call us at 888-828-3434 for more information today.

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