

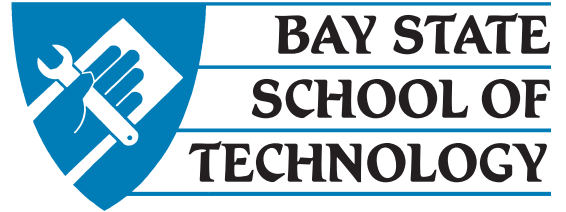
BAY STATE UPDATE

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March 2016 Vol. 20 No. 1

Get The Training You Need NOW!

There used to be tons of good jobs in the trades. You could get a great job as a printer and it would mean a good life for yourself and your family. Machinists could make good money, if they were talented. But you know what? There just aren't many jobs for printers, machinists, or elevator operators anymore. Computers and automation have severely reduced the need for these kinds of jobs.

If you are in need of a new career, doesn't it make sense to go where the jobs are? To go where the job market is stable and well-paid, where promotions can really boost your weekly pay? To go where the jobs can't be outsourced to other countries? And there is no prior experience required!

In that case, you should be looking into a career as an HVACR Technician. These aren't just good jobs – these are plentiful, well paid and very stable. If you get your training now, you'll be in position to take advantage of a 115,000 person shortage of trained HVACR Techs by the year 2022, according to a recent report from the HVACR Workforce Development Foundation.¹

In another report, "Heating up: the Sweltering Demand for Heating, Ventilation, Air Conditioning and Refrigeration Workers" the authors say:

Moreover, the core HVACR Installation, Maintenance, and Repair occupations are among the most difficult to fill in the United States.²

At Bay State School of Technology, we see this every day, as employers call our Student Services Office looking for technicians. Good Techs are hard to find because they're probably

already in a good job with good pay and happy where they are.

We can train you to become an entry-level HVACR Technician in less than a year. You'll be starting in a career with unlimited potential. And the best part is, there is no previous experience required. If you enjoy working with your hands and solving problems, this is the career for you.

In addition to our HVACR course, we also offer comprehensive Technician courses in Major Appliance/Basic Electricity, Domestic Refrigeration and

Electronics Technician courses as well.

In our Major Appliance/Basic Electricity course, you'll learn about electricity and how it works. You'll learn how to read a wiring diagram and how to use it to diagnose problems in any major

appliance. You will work on real washers, dryers, dishwashers, microwave ovens and other appliances, as you learn how to repair them.

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BRING A FRIEND TO SCHOOL

If you know anyone who is unhappy with their current job or may be in need of learning new skills, you'll be doing them a favor if you tell them to call our Admissions Office to schedule a date for a visit to the school. Current and graduate students are our best source for referrals to the school, and we appreciate that. Tell them to call and we'll take good care of them. ■

¹ "The HVACR Workforce Demand Heats up as Supply Melts Away", <http://goo.gl/1298zd>

² "Heating Up: The Sweltering Demand for Heating, Ventilation, Air Conditioning and Refrigeration Workers. <http://goo.gl/R9FvN6>

GRADUATE PROFILE:



Introducing Samantha Bugl, Graduate of Bay State School of Technology's HVACR night program

Samantha grew up in Western New York, and went to Honeoye High School in Honeoye, NY. After graduating from high school Samantha joined the Navy for 5 years and she was stationed at N.A.S. Guam's Naval Air Station as an Air Traffic Controller. After leaving the Navy she went to college to become a Paralegal and found out she did not like office work. She then worked in the construction field and the economy tanked. That is when she decided she wanted a career and not a job – a career where she wouldn't have to worry if her job would be there the next day.

While considering a job in HVAC, Sam was driving with a friend through Canton and saw Bay State School of Technology and thought she should check it out. When she got home she went online and looked up the school. Liking what she saw, she called and arranged a tour of the school, and signed right up for Program 7 Evenings (Major Appliance/Basic Electricity, Domestic Refrigeration and Air Conditioning and Commercial HVACR.)

She enjoyed her training very much and found the teachers and staff very helpful. She said "You get what you put into it." She will always remember her first day of class

with Russell Grant. She found he was very supportive as were all of the instructors. "Even after graduation you feel you can call or come by with any questions. Mary Barnaby and Bill Gifford are terrific instructors, and I learned a lot from them."

Samantha is working at Whirlpool Corporation Factory Service and loves her job. She wanted a stable career and she found it. As a result of her new career she has been able to cross off her first bucket list item – purchasing a home. She is the proud owner of her own home because of her career with Whirlpool and her education at Bay State School of Technology. She enjoys renovating her home, gardening, and kayaking. We wish Samantha continued success in her new career. ■

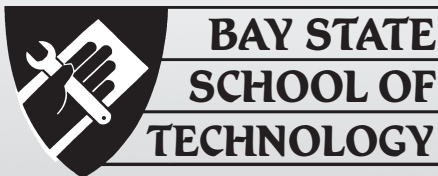
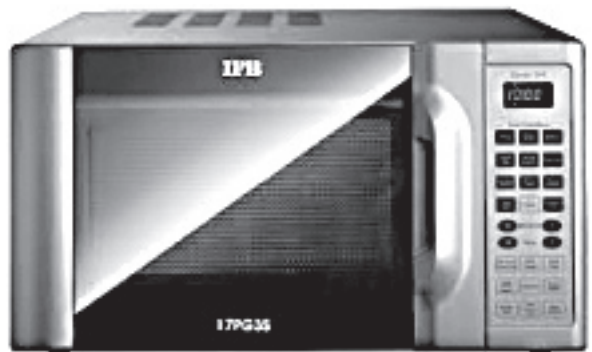
TECH TIP

MICROWAVE OVENS

Microwave ovens are everywhere, and they certainly are a convenience reheating and cooking foods. Many people may use the microwaves to boil water for tea or instant coffee, and if so, care should be taken to avoid burns.

Liquids that have been heated in a Microwave Oven can suddenly erupt and cause serious burn injuries. This happens because the layers being heated to higher temperatures may be trapped under the surface. To avoid this happening to any liquid (coffee, water, gravy, etc) :

- Stir the liquid thoroughly before heating in the Microwave
- Stir the liquid at least twice during the heating time.
- Stir the liquid again at the end.
- Always use a suitably sized container, at least one third larger than the liquid being heated. If in doubt, use conventional methods, such as a kettle. ■



Bay State Update is a quarterly publication of Bay State School of Technology intended to inform its readers about current happenings both at the School and in the field. For further information, and for complimentary copies, contact the office.

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MINI JOB FAIR

On February 3rd, Bay State hosted a Mini-Job Fair at the school for Beacon Communities, a large property management company with over 60 properties in 7 states. Beacon came in and interviewed a number of BSST students and graduates looking to fill available and expected jobs in the Boston area. Bay State is happy to host job fairs like this for any company looking for Major Appliance, Domestic Refrigeration and Air Conditioning, HVACR and Electronics Technicians. If you want to have access to our students, just call Director of Student Services, Linda Lord at 781-828-3434, or email her at llord@baystaetech.org. ■

Get The Training You Need NOW!

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Bay State's Domestic Refrigeration course covers the concept of refrigeration theory in terms of home refrigerators and air conditioners. You will learn about all the major components of a refrigerator and actually build your own fully-functional unit from scratch. In addition we'll train you for and administer the Freon Certification test, required when handling refrigerant gases.

HVACR will immerse you in the fields of larger refrigeration and cooling units, electronic controls, ice machines, heat pumps, and both Massachusetts Refrigeration and Electrical Codes. HVACR will also introduce you to Ductless Split Air Conditioning systems, which do not require duct work.



Our Electronics Technician course features instruction in electricity, elementary electronics, digital and analog theory, micro

processors, personal computers and networking, wireless communications, renewable energy and more.

Your Bay State Tech training will teach you how to go from having a job to having a career. We can teach you to have a productive and rewarding life working as a technician in the Major Appliance, HVACR, or Digital Electronics field. And there is no prior experience required for any of our programs!

Call Bay State School of Technology today and ask for a brochure, and schedule a time to come to the school. Bring your family or friends! You'll be able to tour the school and visit the classrooms, and sit in on a live class. You can also:

- Take the Entrance Examination at no cost and no obligation
- Talk to our Admissions Representatives about the different Program options

Visit the Financial Aid office to answer any funding questions you might have

Stop by the Student Services office to see how we work with students and employers to produce effective resumes and assist with job placement

We have classes starting in March and May, and they are forming now. Sign up early to guarantee yourself a seat. Call today: 888-828-3434 and come for a tour of the school. It just might be the best decision you've ever made.

For more information on our courses, please visit our website at: www.baystatetech.org or call us at 888-828-3434 for more information today.

Bay State School of Technology is licensed by the Commonwealth of Massachusetts, and accredited by the Accrediting Commission of Career Schools and Colleges, and our courses are approved by Massachusetts Dept. of Employment and Training, Section 30, and also approved for Veteran's Training by the Veteran's Administration. ■

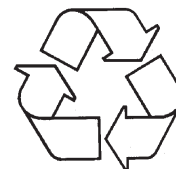
EPA Seminars And Testing

Bay State Tech holds regular seminars and conducts testing for those who need EPA certification in order to handle refrigerants. In addition to classes and tests administered at the school, we also will come into your workplace and perform the seminars and testing there.

Upcoming Seminars and Tests at Bay State:

- Tuesday, April 26, 2016
- Tuesday, May 24, 2016
- Tuesday, August 9, 2016

If you are interested in receiving more information on classes and testing, please contact Linda Lord at 888-828-3434. ■





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Where Are Our Grads Now?

GRADUATE EMPLOYED AT

Nilton Tabares	<i>TC Repair – Service Technician</i>
Derek Terrio	<i>Numotion–Medical Electronic Technician</i>
Barron Houle	<i>Equity Properties – Maintenance Technician</i>
Maxime Comeau	<i>Sears – Service Technician</i>
Peter Von Laudermann	<i>Unicom Engineering – Electronic Technician</i>
Deivon Rodrigues	<i>BranchServ – Service Technician</i>
Ryan Mulcahy	<i>Rent-A-Center – Computer Technician</i>
Brian Bushway	<i>Kerivan-Lane – Oil Depot Manager</i>
Carl Trulson	<i>Art’s Appliance Repair – Service Technician</i>
Kyle Aucella	<i>Westgate Lanes – Mechanic/Technician</i>
Dexter Wright	<i>Joe & Son’s Appliances – Service Technician</i>
Emil Walker	<i>Country Village Estates – Maintenance Technician</i>
Majeed Poles	<i>V & D HVAC – Service Technician</i>
Timothy Friedmann	<i>Whirlpool – Service Technician</i>
Esteban Nunez	<i>KWI – Agency for Samsung – Service Technician</i>
Charles Nocella	<i>Twin Coast Metrology – Computer Technician</i>
Eddie Lopes	<i>AstraZeneca (CompuCom) – IT Technician</i>
Simon Xiang	<i>National Engine/Acorda Therapeutics – Electronic Technician</i>

Congratulations to all!

Upcoming Class Schedule

CURRENTLY ENROLLING FOR

FULL-TIME DAYS STARTING DATE:

Major Appliances/
Basic Electricity March 7, 2016

Domestic Refrigeration &
Air Conditioning March 7, 2016

Commercial Refrigeration &
Air Conditioning March 7, 2016

Full-time Day classes are scheduled Monday, Tuesday, and Wednesday from 7:00 a.m. to 3:00 p.m.

PART-TIME EVENINGS STARTING DATE:

Major Appliances/
Basic Electricity March 7, 2016

Domestic Refrigeration &
Air Conditioning March 7, 2016

Commercial Refrigeration &
Air Conditioning March 7, 2016

Part-time Evening classes are scheduled Monday, Tuesday, and Wednesday evenings from 5:30 to 10:30 p.m.

For more information on classes and start dates, contact the Admissions Office at **888-828-3434, toll free.** ■

FOR MORE INFORMATION ON BAY STATE SCHOOL OF TECHNOLOGY



Use the bar code scanner on your smart phone to scan the code below. You will be directed right to the BSST home page.